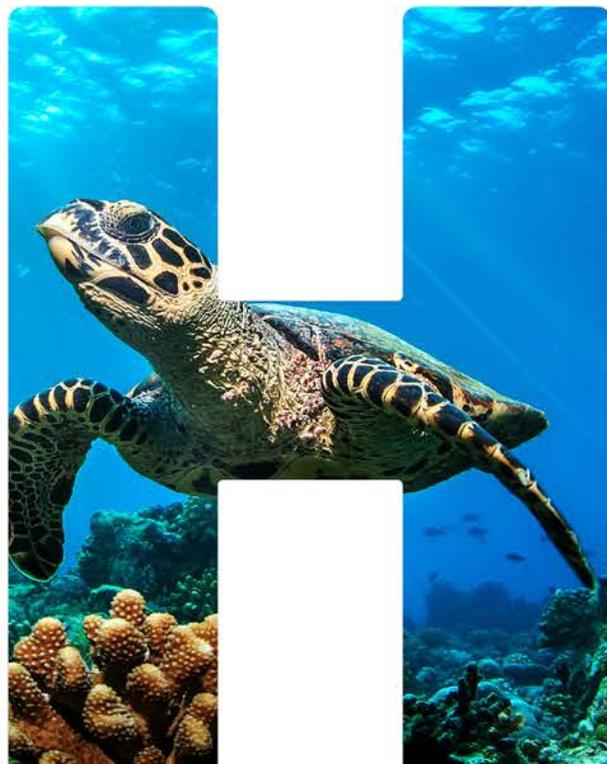


Santa Fe
grupo | hotelero

HOTEL 2Q22 Webcast

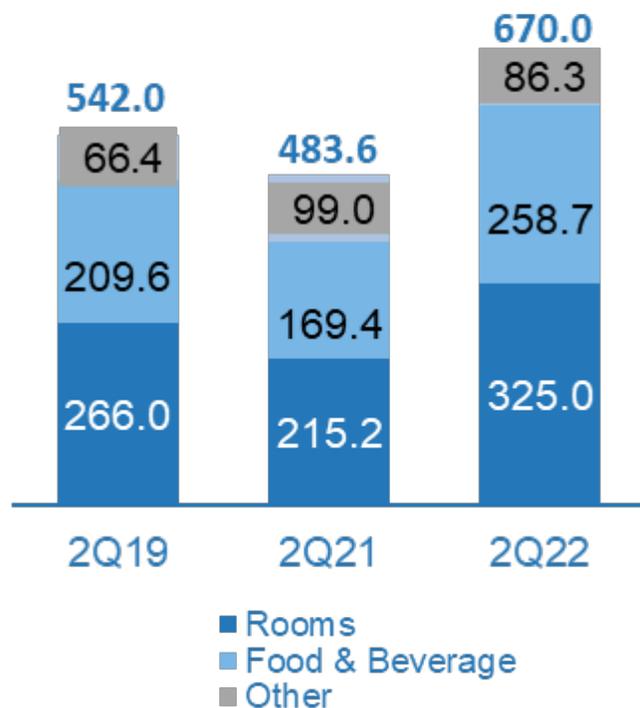
JULY 22, 2022



Revenue Growth

Revenues (\$)

Millions of Mexican pesos



- **Total Revenue** was Ps. 670 million in the quarter.
- **Room revenue** was Ps. 325.0 million in the quarter
- **F&B revenue** was Ps. 258.7 million in the quarter
- **Other revenue** was Ps. 86.3 million in the quarter



Hilton Garden Inn Monterrey Aeropuerto

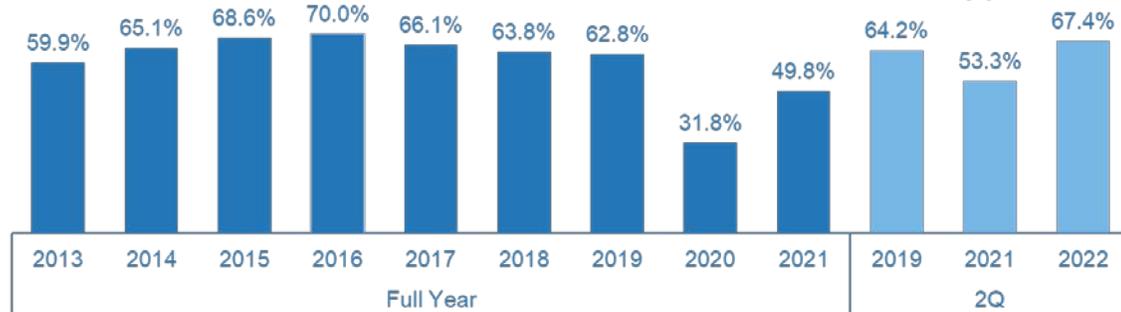


Krystal Urban Guadalajara

Operational Performance

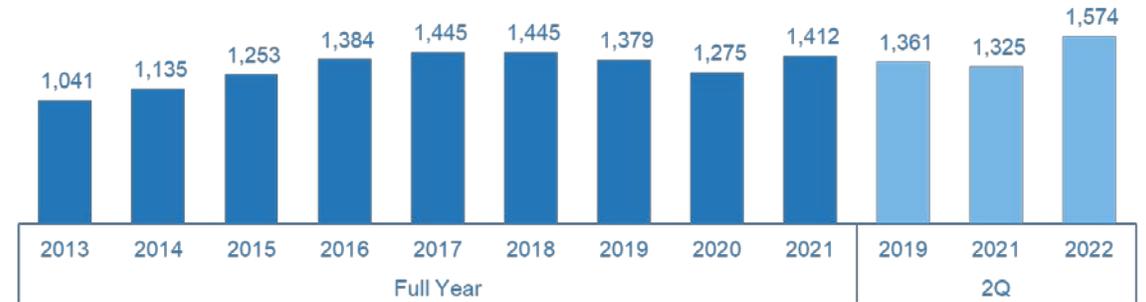
Occupancy (%)

+14.1pp vs 2Q21



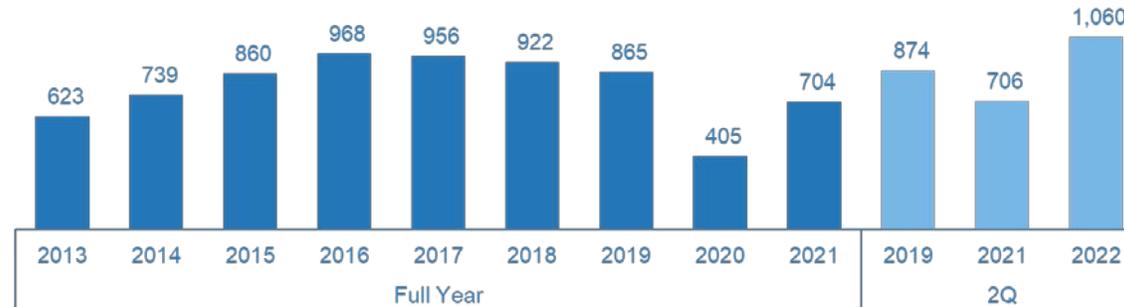
ADR (\$)

+18.9% vs 2Q21



RevPAR (\$)

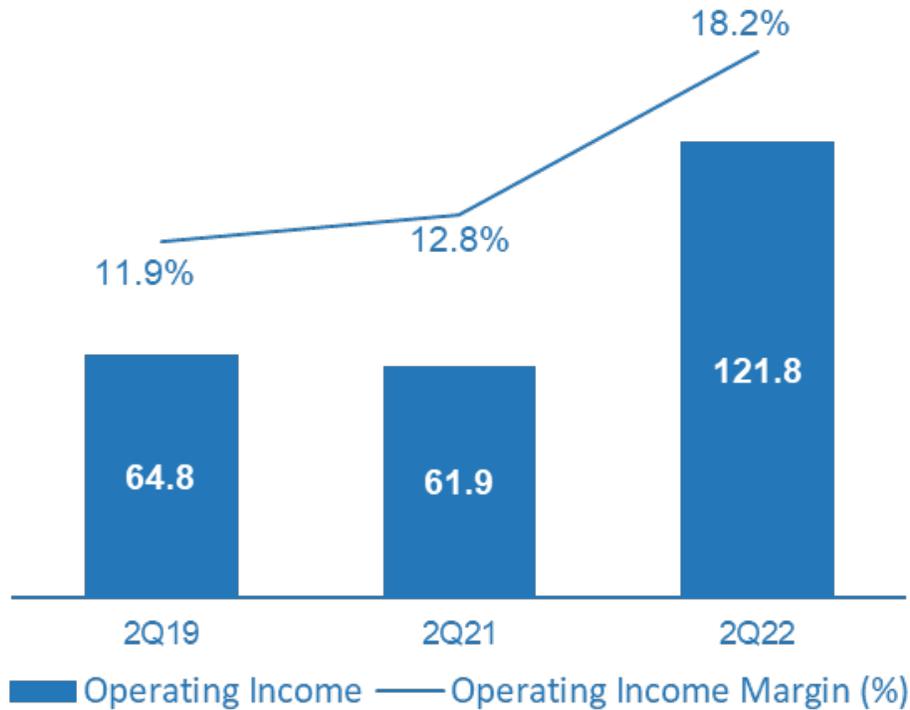
+50.1% vs 2Q21



Bottom Line Performance

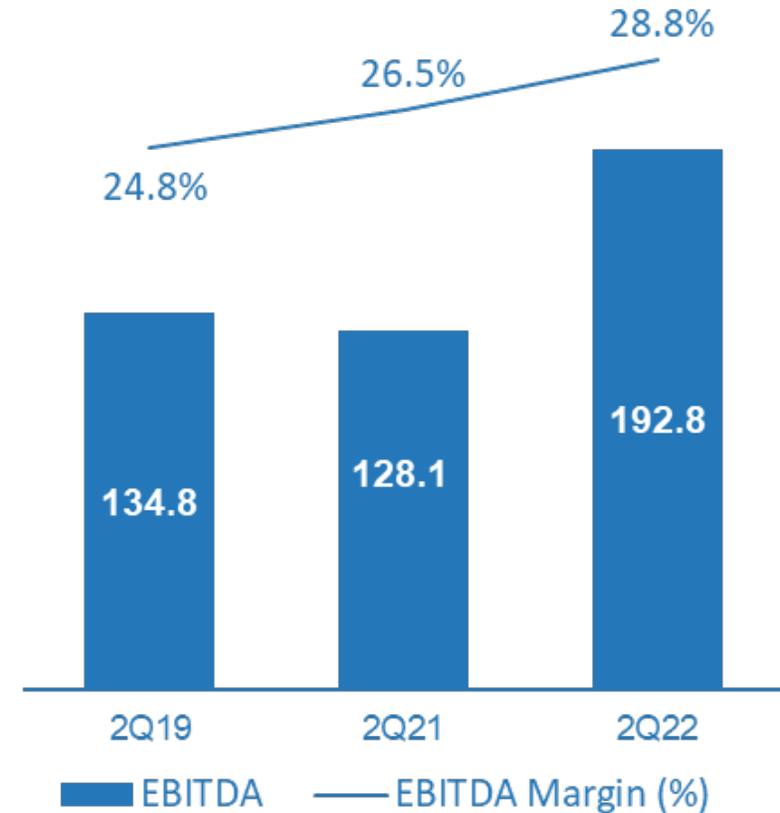
Operating Income(\$)

Millions of Mexican pesos



EBITDA (\$)

Millions of Mexican pesos



Financial Debt

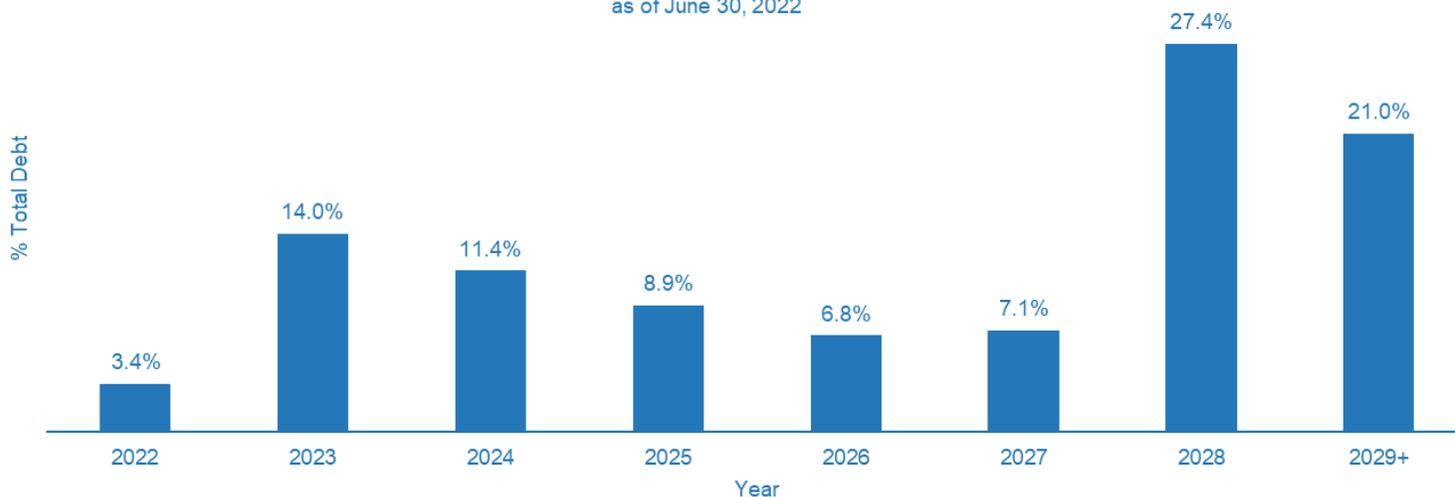
Figures in thousands of Mexican pesos Debt*	Denominated in (currency):		
	Pesos	Dollars	Total
Short Term	38,800	246,541	285,341
Long Term	564,143	2,294,072	2,858,215
Total	602,943	2,540,613	3,143,556
% Total	19.2%	80.8%	100.0%
Average rate of financial liabilities	11.32%	5.39%	6.52%
Cash and cash equivalents	241,983	299,400	541,382
Restricted cash	5,917	83,832	89,749
Cash and cash equivalents**	247,900	383,231	631,131
Net Debt	355,043	2,157,382	2,512,425
Net Debt / LTM EBITDA (as of June 30, 2022)			4.0x

*Includes accrued interest and effect of financial instruments related to financial debt.

**Includes restricted cash related to bank debt.

- During 2Q22, the Mexican peso depreciated 1.4% against the U.S. dollar, negatively impacting the Company's financial costs. The Company's short U.S. dollar position by the end of 2Q22 was **US\$ 107.1** million, equal to **Ps. 2,157.4** million.
- Net Debt for 2Q22 was Ps. **2,512** million, which represents Net Debt/ LTM EBITDA of **4.0x**.

Debt Maturity Profile of Grupo Hotelero Santa Fe
as of June 30, 2022



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